



Business Builder Seminar Series

Relationship Marketing for Results

Create Connections to Help Leverage You & Your Business

Angelo A. Rossetti, President, Contact Advocate, Inc.

4:00 - 5:30 p.m., Wednesday March 8, 2006

This is Session #4 of the Business Builder Seminar Series which Runs 2/15 – 3/8

Whom to network with and how to get real results. In this session, you will learn how to:

- Utilize Angelo's *10 step process* of how to improve effectiveness of your business networking
- How to ask for *help* without feeling guilty
- Distinguish the difference between centers and *spheres* of influence and between *quality* and *quantity*
- Get people to *remember* you and what you do in 30 seconds or less
- Express your *passion and purpose* through networking to achieve your *goals*
- Gain *trust* and build rapport in a shorter period of time



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Angelo A. Rossetti, President, Contact Advocate, Inc.

If anyone knows networking, it's Angelo. As a partner and President of Contact Advocate, Inc., Angelo has created hundreds of networking opportunities for the area's businesses. Angelo is also Partner and Vice President, Practice Leader: Digital Marketing Strategies, Vanguard Strategies Company, Inc., as well as Co-Founder and Executive Director of SiliconSound, Inc. and Co-Founder and Managing Partner of NetMarketing, LLC. Angelo is a frequent speaker and brings his strategic marketing and branding expertise, web knowledge and networking savvy to audiences throughout the region on a regular basis.

About the A&BC Business Builder Seminar Series

Who Should Attend: Entrepreneurs, Managers, Sales & Marketing Professionals

What: Four 90-minute TeleSeminars – A \$600 Value!

When: Wednesday afternoons 4:00 to 5:30 p.m. 2/15 – 3/8

Where: From the comfort of your office or home

Why: Learn proven systems and tools to grow your business in 2006 and beyond

Register: Online at www.AboveandBeyondCom.com

For More Info: Call (860) 423-1495 or Angelo direct at (203) 996-4417